

**SUPREME PHARMA HEALTHCARE PVT. LTD. (SUPREME HEALTH)**  
PRODUCTION AND DISTRIBUTION MANAGEMENT WORK FLOW

PRIMARY FREEZING STEPS

1.

**CONFIDENTIALITY AND MUTUAL NON DISCLOSURE UNDERSTANDING BETWEEN BUYER AND SUPREME HEALTH**



2.

**TOTAL COST INVOLVED: (1) OFFER PRICE (2) TARGET PRICE (3) FINAL PRICE**



3.

**(1) TARGET PRODUCT SELECTION  
(2) SUPPLY AND COSTING NEGOTIATIONS  
(3) PRICING STRATEGY**



4.

**MUTUAL APPROVAL OBTAINED AND SIGNED COPY OF THE FINALIZED PRICE LIST**



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5.

**AGREEMENT BETWEEN BUYER AND SUPREME HEALTH**



6.

**TERMS AND CONDITIONS OF -  
(1) PAYMENT (2) DELIVERY (3) TRANSPORT**



7.

**MASTER FILE (COMPREHENSIVE SINGLE DOCUMENT) OF BRAND ASSIGNMENT OF ALL BRANDS**



8.

**COVERING AGREEMENTS BETWEEN  
BUYER AND SUPREME HEALTH  
(INCLUDING ABOVE ANNEXURES)**



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**SECONDARY STEPS**

9.

**COMPREHENSIVE CONTACT LIST OF REPRESENTATIVES  
PERTAINING TO THE BUYER  
AND BANKER DETAILS**



10.

**NAME AND DETAIL OF THE PRODUCTS TO BE MANUFACTURED (PRODUCT INITIATION) AND  
SUBSEQUENT APPROVAL FROM MINISTRY OF HEALTH (MOH) OF COUNTRY**



**TERTIARY MANUFACTURING STEPS**

11.

**ACQUISITION OF PURCHASE ORDER FROM BUYER  
AND DETAILS OF  
DATE OF PAYMENT, QUANTITY, BATCH PRICE, TOTAL COST**



12.

**ACQUISITION OF BRAND ARTWORK (IF APPLICABLE), REVIEW AND FINALISATION**



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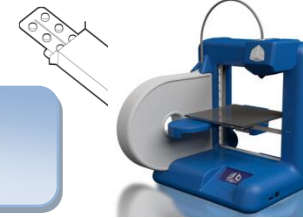


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13.

**FINALISED SIGNED COPY OF ARTWORK ASSIGNED FOR PRINTING AND SENT FOR PRODUCTION TO DESIGNATED PRINTER AS PER DEAL**



14.

**PLACE OF DELIVERY OF BATCH AND TENTATIVE DATE OF DELIVERY**



**SUPREME HEALTH MANUFACTURING RESPONSIBILITY**

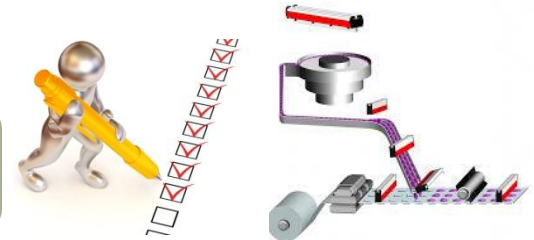
15.

**ORDER NO. , BATCH NO. , MANUFACTURING DATE, EXPIRY DATE COMMENCEMENT OF MANUFACTURING AS PER SCHEDULE (PLANNING OF CALENDER)**



16.

**COMMENCEMENT OF MANUFACTURING OF PRODUCT BATCH**

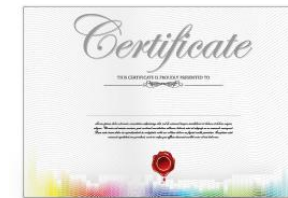


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17.

**BATCH MANUFACTURING RECORD (BMR) AND QUALITY ANALYSIS REPORT OF –  
(1) RAW MATERIALS  
(2) SEMI FINISHED PRODUCT**



18.

**BATCH PACKING RECORD (BPR) AND QUALITY ANALYSIS REPORT OF -  
(1) PACKING MATERIALS  
(2) FINISHED PRODUCT CERTIFICATE OF ANALYSIS (COA)**



19.

**GENERATE PROFORMA INVOICE OF BATCH/ORDER AND SEND COPY TO BUYER**



20.

**RECEIVING REMAINING PAYMENT (IF ANY) OF BATCH/ORDER AGAINST PROFORMA INVOICE**

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**QUATERNARY DELIVERY STEPS**



21.

**RELEASE OF FINISHED GOODS FROM MANUFACTURING PLANT ON DISPATCH DATE**

22.

**GIVE DISPATCH DETAILS OF BATCH/ORDER TO BUYER  
(1) MODE OF TRANSPORT  
(2) CHALLAN NO.  
(3) COPY OF CHALLAN**

23.

**INFORM BUYER FOR RECEIPT OF GOODS AND PAYMENT TO TRANSPORTER (IF APPLICABLE)**

24.

**SEND COA etc. EITHER WITH TRANSPORT OR SEPERATELY.  
SHARE WITH BUYER (1) MODE OF SENDING DOCUMENTS(DETAILS, COURIER, RECEIPT etc.  
(2) SENDING DATE**



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**JOB DONE**